



Lincolnshire Schools' Forum

Mouchel's Schools Support Service

27 April 2011

Marcus Coleman - Account Director





A Quick Word on Mouchel's Status

- We have been subject to take-over bids in recent months
 - a distraction for our staff
 - a concern to some clients
- Richard Cuthbert, Chief Executive of Mouchel Group:
"I'm delighted that, after a prolonged period of uncertainty and disruption, we can now focus on our clients and our business. In an environment where all of our clients are facing the challenge of delivering higher quality services more efficiently, it is clear that our skills will be increasingly in demand and this underpins our positive long term outlook."





A Quick Word on Mouchel's Status

- As a Group, revenue is around £630m pa
- Over 9,500 staff across the UK
- 650 staff in Lincoln Offices
- Top 2 player in local authority outsourcing
- Key role in working with public sector to save money, raise service quality and improve efficiency



A Selection of Mouchel local government clients across the UK





Councils we're working with from Lincoln

Birmingham City Council

Breckland Council

City of Sunderland Council

Durham County Council

Milton Keynes City

Newcastle City Council

North Norfolk District Council

North Somerset District Council

Northamptonshire County Council

Stockton Borough Council

Lincoln City Council

Lincolnshire County Council

North Kesteven District Council

West Lindsey District Council



'Blue Light' Clients too

Derbyshire Police

Leicestershire Police

Nottinghamshire Police

West Yorkshire Police

Lincolnshire Police



Lincolnshire Fire and Rescue

Essex Fire and Rescue

Cambridgeshire Fire and Rescue

Northamptonshire Fire and Rescue





Schools and Colleges

We support over 350 schools and colleges from our Lincoln office

Today:

- *A dedicated contact for any customer service issues*
- *Assistance with the Academy conversion process*
- *New service brochures*
- *Our engagement plans*



A dedicated contact for you



Helen Otter
Customer Account Manager
helen.otter@mouchel-lincoln.com

Academy / Free School Conversion Processes



Academies
Independence within the state sector

A move to academy status will allow your school more freedom to improve outcomes – for both pupils and their families.

The challenge
Your school is considering academy status because:

- you have been graded by Ofsted as 'outstanding' or 'good with outstanding features'; or
- you wish to benefit from academy freedoms by working in partnership with a high-performing school; or
- you are looking for a way to provide a tailored education experience that complements both the community and the individual talents of your pupils.

Mouchel has led the way in supporting many of the active sponsors in the Academy programme including the Harris Federation, Cabot Learning Federation and Woodard Schools.

All have adopted a more independent and innovative approach to education and we have worked in partnership with every one to achieve success.

Mouchel has an impressive track record – opening more than 50 schools as academies.

Mouchel will support you and your governing body through the following four stages of application:

- Registration
- Feasibility
- Funding
- Pre-opening

From day one:
We will work with you to win the support of all stakeholders effectively and quickly, to build a local consensus for change.

We will liaise with all appropriate agencies and your local authority to ensure that you, your governing body and parents and pupils all fully understand the benefits that can be derived from academy status.

We can also offer specific advice if you are in a Federation or are a Trust school.

Our offer to you is flexible and we will work with you every step of the way to secure a seamless transition to academy status for your school.

Our ambition
It is our ambition that academy status should be the norm for all state schools, with schools enjoying direct funding and full independence from central and local bureaucracy.

Our programme
We will dramatically extend the academy programme so that all schools can take on the autonomy academy status offers, using it to raise standards and remove the attainment gap.

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www.mouchel.com/education



Free schools
Flexible learning, community-led education

Looking to set up your own school under the Government's Free Schools initiative? We can help; our passion for outstanding education sets us apart.

Guiding
The Department for Education (DfE) state-funded schools set up in response to parental demand.

Once you've decided to pursue this route, the journey from aspiration to operation is an exciting and fulfilling one, but it can be fraught with potential difficulties.

Mouchel has the expertise and experience to guide you safely and successfully, from your initial idea to the opening and operational success of your school.

Understanding
In helping you achieve your ultimate school, we'll get to know you and understand your aspirations and hopes.

We can take you through the preparatory stages, scoping the range of support you will need and helping you to forge important contacts.

We'll guide you in crystallising your vision and facilitate its development.

Working closely with you, we will identify the best approach to achieving your goals – using a structured process that will receive DfE approval and ensure effectiveness of resources.

Exploring
We establish the appropriate approach to demonstrating the need for your school, including conducting demographic research and demonstrating parental demand if needed.

We help you explore possible premises for your new school, including options appraisal and guidance through checks and evaluation.

We establish and present the detailed information required by DfE in the proposal form and ensure that your vision is properly represented.

These new schools will have the same legal requirements as academies and enjoy the same freedoms and flexibilities to help them deliver an excellent education and drive up standards in our schools across the country, particularly in disadvantaged areas.

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www.mouchel.com/educationservices



http://www.mouchel.com/educationservices/schools_and_academies/



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SCHOOLS

Free Schools – please click here if you want to set up a Free School

Academies – please click here if you are thinking of becoming an Academy

School Improvement – please click here if you need support for school improvement

Education Services

Mouchel's Education team is able to support Academy and Free School developments, school improvement and capital projects. We also deliver a wide range of support services that allow schools to focus on their core business of teaching and learning.

Schools and Academies

- Market leader for Academy overall project management
- Leading provider of support for Free School proponents
- Established provider of School Improvement services
- Leading player in health and wellbeing in schools
- Capacity for dealing with a range of educational projects
- Experienced advisors on the setting up of Trusts and Federations

[Click here](#) to read Mouchel's Education Rationale.

Capital Projects services

- Design services
- Project management for individual school or college projects and the Academies programme
- Education, ICT and technical advisor services for all capital programmes

We deliver project management and design services for £500m of capital projects every year.

Support services

These services cover every aspect of the support that a school or college needs day to day.

- Property and facilities management
- ICT
- Finance
- HR, payroll and pensions
- Procurement

These services are provided to individual schools or clusters of schools operating as part of a chain, including local authority schools.

News

July 29 2010
Free Schools - Ever thought about setting up and running your own school?
[read more >](#)

March 11 2010
Making the grade - Questions and Answers with Mouchel's Education team
[read more >](#)



Sidney Stringer Academy and Mouchel enter partnership

- Mouchel was selected to provide a bespoke solution for the Academy's ICT vision
- The contract, initially for five years, includes a £2m capital investment to install more than 350 new computers and a state-of-the-art 'virtualised' server and desktop solution
- This will enable students and staff to access their work and operate programmes over the Internet from their own computers at home, providing anywhere, anytime access. There will also be a free Academy Openzone Wi-Fi service for the new building, which will allow students and visitors access from their mobile devices
- The new systems at Sidney Stringer are also planned to provide a resource for the community, contributing to the regeneration of the area through support for local people, community groups and business.





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- *Engagement plans for this year*



Presenting our School Support Services.....

Schools Support Service

Our Lincoln Schools Support Service – Celebrating a decade of schools support, meeting the everyday needs of over 300 schools

Taking Care of Your Technology
We offer a "One-Stop ICT Support" solution. Hassle free support, value for money services and no hidden charges.

An Eye for Accuracy and Confidentiality
Let us ease your time consuming burdens of Payroll, HR Administration, HR Advisory and CRB checks.

Re-fuelling Your Students (and staff!)
We provide cold packed meals and transported hot meals – each school has a tailor made solution ensuring that you meet the nutrient food standards and re-energise your pupils every lunch time.

Balancing Your Books
We can support your financial management needs with budgeting and accounting, invoice payment, income tax etc.

Keeping You Safe
We can help you to ensure your premises safely and statutory requirements, project management, risk assessment, etc.

Developing Your Staff
We can help you to develop your staff's professional skills, through our new Academy programme.

Becoming an Academy
Mouchel has supported schools through the process of becoming academies. We can support a smooth transition to academy status.

To request our Price List or to discuss your requirements, please contact us at schools.support@mouchel.com

all the support you need

Finance

Property

Payroll & HR Administration

HR Advisory & CRB

ICT

mouchel 



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Mouchel's Engagement Activity

- 10 Business Forums (in May, in host schools)
- Learning and Development Engagement Forum
- Schools Bulletin (monthly on 'George')
- 'George' – now Mouchel information pages
- Mouchel Stakeholder Group – dedicated sessions
- 'Head First' - Mouchel details
www.lincolnshirenewheadteachers.co.uk
- Working together LCC / CfBT / Mouchel





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Marcus Coleman

Account Director

marcus.coleman@mouchel.com

07971 178648